# **ÀLANDSBANKEN**

# Interim Report

For the period January-March 2017 • April 25, 2017

# January - March 2017

### Compared to January – March 2016

- Net operating profit decreased by 8 per cent to EUR 7.4 M (8.0).
- Profit for the period attributable to shareholders decreased by 7 per cent to EUR 5.9 M (6.3).
- Net interest income was unchanged at EUR 13.9 M (13.9).
- Net commission income rose by 7 per cent to EUR 12.1 M (11.3).
- Total expenses increased by 13 per cent to EUR 25.1 M (22.2).
- Net impairment losses on loans (including recoveries) amounted to EUR 0.5 M (0.4), equivalent to a loan loss level of 0.05 (0.05) per cent.
- Return on equity after taxes (ROE) amounted to 10.6 (11.7) per cent.
- Earnings per share amounted to EUR 0.38 (0.41).
- The common equity Tier 1 capital ratio, not taking into account transitional rules, amounted to 11.9 per cent (11.8 on December 31, 2016).

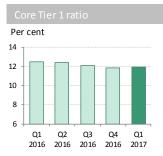
"It was a good first quarter, in which we lived up to the expectations we had at the beginning of the year.

"On the plus side, one highlight was our net commission income, with higher activity by our customers boosting brokerage commission income. Information technology income also rose, thanks to a new agreement that our IT subsidiary Crosskey concluded with a customer in Sweden for delivery of our bank card system."

Peter Wiklöf, Managing Director











The Bank of Åland is a bank with strong customer relationships and personal service. The Bank has extensive financial investment expertise and at the same time can offer good financing services. The commercial bank was founded in 1919 and has been listed on the Nasdaq Helsinki Oy (Helsinki Stock Exchange) since 1942. The Bank of Åland's Head Office is in Mariehamn. The Bank has five offices in the Åland Islands, five offices elsewhere in Finland and three offices in Sweden. A total of three subsidiaries, whose operations are connected in various ways to banking, belong to the Bank of Åland Group.

# Financial summary

Group	2017	2016		2016	
EUR M					
Income					
Net interest income	13.9	14.0	0	13.9	
Net commission income	12.1	12.2	-1	11.3	
Net income from financial items at fair value	0.9	0.3		1.5	- /
Other income	6.1	4.7	29	3.8	-2
Total income	32.9	31.2	<u> </u>	30.6	
		-		-	
Staff costs	-15.9	-14.8	7	-14.2	
Other expences	-7.7	-7.5	2	-6.4	
Depreciation/amortisation	-1.6	-1.5	7	-1.5	
Total expenses	-25.1	-23.8	5	-22.2	
Profit before impairment losses	7.8	7.4	6	8.4	
Impairment losses on loans and other					
commitments	-0.5	-1.0	-57	-0.4	
Net operating profit	7.4	6.3	16	8.0	
Income taxes	-1.5	-1.4	5	-1.7	
Profit for the report period	5.9	4.9	19	6.3	
Attributable to:					
Shareholders in Bank of Åland Plc	5.9	4.9	19	6.3	
Volume					
Lending to the public	3,827	3,808	0	3,594	
Deposits from the public <sup>1</sup>	3,095	3,100	0	2,896	
Actively managed assets <sup>2</sup>	4,005	3,900	3	3,959	
Equity capital	228	222	3	219	
Balance sheet total	5,244	5,137	2	4,715	
Risk exposure amount	1,596	1,576	1	1,542	
Financial ratios					
Return on equity after taxes, % (ROE) <sup>3</sup>	10.6	8.9		11.7	
Expences/income ratio <sup>4</sup>	0.76	0.76		0.73	
Loan loss level, % <sup>5</sup>	0.05	0.11		0.05	
Gross non-performing receivables, % <sup>6</sup>	0.72	0.57		0.79	
Level of provisions for doubtful receivables, % <sup>7</sup>	41	50		37	
Core funding ratio, % <sup>8</sup>	89	89		93	
Equity/assets ratio, % <sup>9</sup>	4.4	4.3		4.6	
Tier 1 capital ratio, % <sup>10</sup>	11.9	11.8		12.5	
Earnings per share, EUR <sup>11</sup>	0.38	0.32	19	0.41	
Earnings per share after dilution, EUR	0.38	0.32	19	0.41	
Equity capital per share, EUR <sup>12</sup>	14.90	14.50	3	14.36	
Equity capital per share after dilution, EUR	14.74	14.30	3	14.30	
Market price per Series A share, EUR	14.54	14.84	-2	16.19	
Market price per Series A share, EUR	14.20	14.38	-1	15.30	
Number of shares outstanding (not own shares),	14.20	14.30	1	-5.50	
000s	15,333	15,299	0	15,267	
Number of shares outstanding (not own shares),	555,51	12,499	0	13,207	
after dilution, ooos	15,589	15,572	0	15,478	
Working hours re-calculated to full-time	12,209	2,5/2	0	13,470	

1 Deposits from the public and public sector entities, including certificates of deposit, index bonds and debentures issued to the public 2 Actively managed assets encompassed managed assets in the Group's own mutual

funds, as well as discretionary and advisory securities volume. 3 Profit for the report period attributable to shareholders / Average shareholders ´ portion of

equity capital equity capital 4 Expenses / Income 5 Impaiment losses on loan portfolio and other commitments / Lending to the public at the beginning of the period

6 Gross doubtful receivables / Lending to the public before provisions for impairment los: Provisions for individual impairment losses / Gross doubtful receivables
Lending to the public / Deposits including certificates of deposit, index bonds and debentures issued to the public plus covered bonds issued

9 Equity capital / Balance short phas overee obinas issued 9 Equity capital / Balance short phas overee obinas issued 10 (Common equity Tier : capital / Capital requirement) x 8% 11 Shareholders' portion of equity capital / Number of shares 12 Shareholders' portion of equity capital / Number of shares less own shares on closing (

# Comments

#### MACRO SITUATION AND REGULATORY REQUIREMENTS

More than eight years after the outbreak of the global financial crisis, it is still making itself felt – both through the flood of regulations that continues to pour over the banking industry and through negative interest rates. However, a turnaround is discernible in the United States, whose central bank (the Federal Reserve) has begun to hike its key interest rate and where long-term market yields have begun to climb. Meanwhile signals are coming from the new US administration that reduced financial market regulation is desirable. In Finland and Sweden, as elsewhere in Europe, the corresponding turnaround has not yet manifested itself, although long-term market yields have begun to climb.

#### BENCHMARK INTEREST RATES, AVERAGES, PER CENT

	Q1 2017	Q4 2016	Q1 2016
Euribor 3 mo	-0.33	-0.31	-0.19
Euribor 12 mo	-0.10	-0.07	0.01
Stibor 3 mo	-0.52	-0.57	-0.40

During the first quarter of 2017, share prices in Helsinki rose by about 3 per cent according to the Nasdaq Helsinki (OMXHPI) index and in Stockholm by about 5 per cent according to the Nasdaq Stockholm (OMXSPI) index.

The average value of the Swedish krona in relation to the euro was 2 per cent lower during the quarter than in the first quarter of 2016. Compared to its position at year-end 2016, the value of the krona was unchanged. When translating the income statement of the Bank of Åland's Swedish operations into euros, the average exchange rate for the period has been used, while the balance sheet has been translated at the exchange rate prevailing on the closing day of the period.

#### **IMPORTANT EVENTS**

In March the Bank's fund management subsidiary Ålandsbanken Fondbolag launched a new bond fund called Ålandsbanken Dynamisk Ränta (the Ålandsbanken Dynamic Interest Income Fund). The fund has a broad mandate enabling it to invest in attractive fixed income and credit instruments worldwide. The fund is also able to move within a generous range of durations, between minus 5 years and plus 10 years. In practice this means that the fund can earn a positive return even if market yields are rising.

For the fourth consecutive year, the Bank of Åland (Ålandsbanken) Euro Bond Fund was named the best Nordic Fund in its category and received the prestigious Lipper Fund Award Nordic. The Fund won the award for all management periods that were analysed: 3, 5 and 10 years.

In the Åland Islands, the Bank of Åland joined with two locally based insurance companies – Ålandia Försäkring and Ålands Ömsesidiga Försäkringsbolag – in a partnership called AX3. Initially, AX3 is offering three basic packages of banking and insurance services. Two are targeted to young people up to age 25: the Study Package and the Moving from Home Package. The third package is aimed at helping those who are thinking about buying a home, the Home Buyer Package. These individual services already exist at the Bank of Åland, Alandia Försäkring and Ålands Ömsesidiga Försäkringsbolag. What is unique about AX3 is that the three companies are working together in providing their respective services, in order to make things simpler for Åland residents.

The Bank of Åland's work on behalf of the Baltic Sea is continuing to attract interest. For example Peter Wiklöf, Managing Director and Chief Executive of the Bank of Åland, was invited to a meeting on climate change at the United Nations in New York during March. There he spoke about the Bank's Baltic Sea Card and the Åland Index, a digital tool that measures the environmental impact of your purchases.

The number of Series B shares outstanding increased by 36,163. In February, the Bank of Åland issued 28,198 Series B shares to fulfil the Bank's obligations within the framework of its 2016 share savings programme for employees. In March the Bank of Åland issued 7,965 new Series B shares for the implementation of its incentive programme.

#### EARNINGS FOR JANUARY - MARCH 2017

Profit for the period attributable to shareholders amounted to EUR 5.9 M (6.3), which was a decrease of EUR 0.4 M or 7 per cent from the year-earlier quarter. Net operating profit fell by EUR 0.6 M or 8 per cent to EUR 7.4 M (8.0).

Return on equity after taxes amounted to 10.6 (11.7) per cent.

Total income increased by EUR 2.3 M or 8 per cent to EUR 32.9 M (30.6), mainly attributable to higher information technology (IT) income and higher commission income from our customers' financial investment transactions.

Net interest income was unchanged at EUR 13.9 M. The negative effect of falling and negative market interest rates was offset by an increase in business volume.

Net commission income rose by EUR o.8 M or 7 per cent to EUR 12.1 M (11.3). Income from customers' investment transactions in the form of brokerage commissions as well as mutual fund and asset management commissions increased by a total of EUR 1.1 M or 12 per cent. Lending and card-related commissions decreased. As for the lower card-related commissions from Compass Card, the downturn was explained by the end of collaboration with S-Bank in June 2016 as agreed earlier.

Net income on financial items at fair value decreased by EUR 0.6 M or 43 per cent to EUR 0.9 M (1.5), mainly due to lower capital gains in the liquidity portfolio.

IT income rose by EUR 2.0 M or 65 per cent to EUR 5.2 M (3.2), partly due to increased service income from new customers by mainly due to nonrecurring income from licence sales of the IT subsidiary Crosskey's card system in the Swedish market.

Total expenses increased by EUR 2.9 M or 13 per cent to EUR 25.1 M (22.2). Staff costs included EUR 1.5 M related to severance pay. Expenses also increased due to a decline of EUR 0.9 M in production for own use. Production for own use largely refers to capitalised development expenses for the Bank's new securities platform, which is being developed by Crosskey.

Impairment losses on loans amounted to EUR o.5 M, equivalent to a loan loss level of o.05 per cent, compared to EUR o.4 M and o.05 per cent in the year-earlier quarter.

Tax expenses amounted to EUR 1.5 M (1.7), equivalent to an effective tax rate of 20.3 (20.8) per cent.

#### STRATEGIC BUSINESS AREAS

The decrease in the Group's first quarter net operating income by EUR 0.6 M to EUR 7.4 M in 2017 was allocated as follows:

Private Banking	+o.6 (higher income on customer investments)
Premium Banking	0.0
Asset Management	+0.2 (lower expenses)
IT	+0.6 (card systems)
Corporate Units &	2.0 (Treasury, severance payments)
Eliminations	

#### **BUSINESS VOLUME**

Actively managed assets increased by EUR 105 M or 3 per cent during the first quarter to EUR 4,005 M (3,900). Assets under discretionary management rose by EUR 11 M or 1 per cent to EUR 1,642 M (1,631). Managed assets in the Group's own mutual funds increased by EUR 41 M or 3 per cent to EUR 1,504 M (1,463).

Deposits from the public – including certificates of deposit, index bonds and subordinated debentures issued to the public – were essentially unchanged during the first quarter of 2017 and amounted to EUR 3,095 M (3,100).

Lending to the public increased marginally during the first quarter to EUR 3,827 M (3,808).

#### CREDIT QUALITY

Lending to private individuals comprises more than 70 per cent of the loan portfolio. Home mortgage loans account for 71 per cent of lending to individuals. Loans for the purchase of securities, with market-listed securities as collateral, comprise the second-largest type of lending to private individuals. Loanto-value ratios are conservative. Historically, the Bank of Åland has not had any substantial loan losses on this type of lending. The corporate portfolio has a close affinity with the retail portfolio, since many of the companies are owned by customers who, as individuals, are also Private Banking customers. Corporate lending to "Other real estate operations" fell by EUR 33 M or 13 per cent during the first quarter of 2017.

Gross doubtful receivables increased by EUR 6.1 M or 28 per cent to EUR 27.8 M (21.7) during the first quarter. As a share of lending to the public, doubtful receivables increased to 0.72 (0.57) per cent during the period. The level of provisions for doubtful receivables, i.e. individual impairment losses as a proportion of all doubtful receivables, was 41 per cent compared to 50 per cent at year-end 2016.

The Bank of Åland Group had EUR 13.0 M (12.6) in impairment loss provisions, of which individual impairments totalled EUR 11.3 M (10.8) and group impairments EUR 1.7 M (1.8).

#### LIQUIDITY AND BORROWING

The Bank of Åland's liquidity reserve in the form of cash and deposits with the central bank, account balances and investments with other banks, liquid interest-bearing securities plus holdings of unencumbered covered bonds issued by the Bank amounted to EUR 1,060 M on March 31, 2017 (906 on December 31, 2016). This was equivalent to 20 (18) per cent of total assets and 28 (24) per cent of lending to the public.

During March 2017, the Bank of Åland issued EUR 100 M in unsecured bonds with a maturity of 3 years.

On March 31, 2017, the average remaining maturity on outstanding bonds was about 3.1 (3.4) years. During 2017, SEK 1 billion in covered bonds will mature in June and SEK 850 M in unsecured bonds will mature in November.

The Bank of Åland's core funding ratio, defined as lending to the public divided by deposits from the public including certificates of deposit, index bonds and subordinated debentures issued to the public, amounted to 89 (89) per cent.

Of the Bank of Åland's external funding sources aside from equity capital, deposits from the public accounted for 62 (64) per cent and covered bonds issued accounted for 24 (25) per cent.

The liquidity coverage ratio (LCR) amounted to 118 (97) per cent.

The net stable funding ratio (NSFR) amounted to 129 (128) per cent.

#### RATING

The Bank of Åland has a credit rating from the Standard & Poor's Global Ratings agency of BBB/A-2 with a stable outlook for its long- and short-term borrowing. Covered bonds issued by the Bank of Åland have a credit rating of AAA with a stable outlook.

#### EQUITY AND CAPITAL ADEQUACY

Equity capital changed in the amount of profit for the period, EUR 5.9 M; other comprehensive income, EUR 0.2 M; as well as the issuance of new shares as part of the share savings programme, EUR 0.5 M, and within the framework of the incentive programme, EUR 0.1 M. On March 31, 2017, equity capital totalled EUR 228.5 M (221.8).

Other comprehensive income included re-measurements of defined-benefit pension plans by EUR 0.2 M after taxes, in compliance with IAS 19.

Common equity Tier 1 capital increased by EUR 4.0 M or 2 per cent during the first quarter of 2017 to EUR 190.0 M (186.0), mainly due to the comprehensive income for the period minus foreseeable dividend payments to shareholders.

The risk exposure amount increased by EUR 20 M or 1 per cent to EUR 1,596 M (1,576). The credit risk exposure amount rose by EUR 8 M. The operational risk exposure amount, calculated using a three-year rolling average of the Group's income, increased by EUR 12 M.

The common equity Tier 1 capital ratio amounted to 11.9 (11.8) per cent. Since the Bank of Åland has no hybrid capital, its common equity Tier 1 capital ratio is the same as its Tier 1 capital ratio.

In addition to the basic capital requirement, various buffer requirements apply. These are mainly imposed by national regulatory authorities. The capital conservation buffer requirement, 2.5 per cent of common equity Tier 1 capital, applies in all European Union countries. The countercyclical capital buffer requirement may vary between o-2.5 per cent. The decision concerning the size of a countercyclical capital buffer in Finland is made quarterly by the Board of the Financial Supervisory Authority (FSA) on the basis of a macroeconomic stability analysis. So far, the FSA has not imposed any countercyclical buffer requirement related to Finnish exposures. As for Sweden, the Swedish FSA raised the requirement to 2.0 per cent of Swedish exposures starting in March 2017. The Finnish FSA has identified systemically important institutions in Finland and has imposed individual buffer requirements for them. The Bank of Åland is not included in the buffer requirements for systemically important institutions.

The total capital ratio increased to 13.1 (13.0) per cent.

#### IMPORTANT EVENTS AFTER CLOSE OF REPORT PERIOD

The Annual General Meeting on April 6, 2017 re-elected the Board consisting of Nils Lampi, Christoffer Taxell, Åsa Ceder, Anders Å.Karlsson, Göran Persson, Ulrika Valassi, Anders Wiklöf and Dan-Erik Woivalin. At the statutory meeting of the Board the same day, Nils Lampi was elected as Chairman and Christoffer Taxell as Deputy Chairman of the Board. The AGM approved the payment of a divided of EUR 0.60 per share for the financial year 2016.

#### **RISK AND UNCERTAINTIES**

The Bank of Åland's earnings are affected by external changes that the Company itself cannot control. Among other things, the Group's trend of earnings is affected by macroeconomic changes and changes in general interest rates, share prices and exchange rates, along with higher expenses due to regulatory decisions and directives as well as the competitive situation.

The Group aims at achieving operations with reasonable and carefully considered risks. The Group is exposed to credit risk, liquidity risk, market risk, operational risk and business risk.

The Bank does not engage in trading for its own account.

The Bank of Åland has no direct exposure to the "GIIPS" countries (Greece, Italy, Ireland, Portugal and Spain) or to Cyprus, Russia or Ukraine.

#### FUTURE OUTLOOK

The Bank's future outlook for 2017 was presented in the Annual Report.

#### FINANCIAL INFORMATION

The Interim Report for January–June 2017 will be published on Thursday, July 20, 2017.

The Interim Report for January–September 2017 will be published on Tuesday, October 24, 2017.

Mariehamn, April 25, 2017 THE BOARD OF DIRECTORS

# Table of contents, financial information

Summary income statement
Summary statement of other comprehensive income
Income statement by quarter
Summary balance sheet 10
Statement of changes in equity capital 11
Summary cash flow statement 12

#### Note

1.	Corporate information 13
2.	Basis for preparation of the year-end report and essential accounting principles13
3.	Segment report 15
4.	Changes in Group structure 17
5.	Net interest income17
6.	Net commission income 18
7.	Net income from financial items at fair value 18
8.	Other expenses
9.	Impairment losses on loans and other commitments 19
10.	Lending to the public and public sector by purpose20
11.	Doubtful receivables21
12.	Deposits from the public and public sector, including bonds and certificates of deposit issued 21
13.	Debt securities issued 22
14.	Derivative instruments 22
15.	Financial instruments at fair value 23
16.	Off-balance sheet commitments 24
17.	Offsetting of financial assets and liabilities 25
18.	Assets pledged 25
19.	Capital adequacy 26

# Summary income statement

Group N	lote	Q1 2017	Q4 2016	%	Q1 2016	%
EUR M						
Net interest income	5	13.9	14.0	0	13.9	0
Net commission income	6	12.1	12.2	-1	11.3	7
Net income from financial items at fair value	7	0.9	0.3		1.5	-43
IT income		5.2	4.5	15	3.2	65
Other operating income	_	0.9	0.2		0.6	38
Total income		32.9	31.2	6	30.6	8
Staff costs		-15.9	-14.8	7	-14.2	12
Other expenses	8	-7.7	-7.5	2	-6.4	19
Depreciation/amortisation		-1.6	-1.5	7	-1.5	2
Total expenses		-25.1	-23.8	5	-22.2	13
Profit before impairment losses		7.8	7.4	6	8.4	-7
Impairment losses on loans and other						
commitments	9	-0.5	-1.0	-57	-0.4	9
Net operating profit		7.4	6.3	16	8.0	-8
Income taxes		-1.5	-1.4	5	-1.7	-10
Profit for the period		5.9	4.9	19	6.3	-7
Attributable to:						
Non-controlling interests	_	0.0	0.0	-65	0.0	5
Shareholders in Bank of Åland Plc		5.9	4.9	19	6.3	-7
Earnings per share, EUR		0.38	0.32	19	0.41	-8

# Summary statement of other comprehensive income

Group	Q1	Q4		Q1	
	2017	2016		2016	
EUR M					
Profit for the period	5.9	4.9	19	6.3	-7
Cash flow hedge					
Gains/Losses arising during the period	-0.2	-1.5	-83	1.1	
Transferred to the income statement	0.4	1.6	-77	-1.2	
Assets available for sale					
Gains/Losses arising during the period	-0.1	-0.8	-87	2.1	
Transferred to the income statement	0.0	0.2	-100	-0.8	
Translation differences					
Gains/Losses arising during the period	-0.4	-0.1		0.0	
of which hedging of net investment in foreign					
operations	-1.8	0.8		0.4	
Transferred to the income statement	0.0	0.0	0	0.0	0
Taxes on items that have been or may be					
reclassified to the income statement	0.4	0.0		-0.4	
of which cash flow hedges	0.0	0.0	-8	0.0	
of which assets available for sale	0.0	0.1	-83	-0.3	
of which hedging of net investments in foreign					
operations	0.4	-0.1		-0.1	
Items that have been or may be reclassified to					
the income statement	0.0	-0.6		0.9	-97
Re-measurements of defined benefit pension					
plans	0.2	0.2	1	-2.3	
Taxes on items that may not be reclassified to the	012	012		2.5	
income statement	0.0	0.0	1	0.5	
Items that may not be reclassified to the income	0.0	0.0		0.5	
statement	0.2	0.2	1	-1.8	
Statement	0.2	0.2	•	1.0	
Other comprehensive income	0.2	-0.4		-0.9	
Total comprehensive income for the period	6.1	4.5	36	5.4	48
Attributable to:					
Non-controlling interests	0.0	0.0	-65	0.0	5
Shareholders in Bank of Åland Plc	6.1	4.5	36	5.4	48

# Income statement by quarter

	Q1	Q4	Q3	02	Q1
Group	2017	2016	2016	2016	2016
EUR M					
Net interest income	13.9	14.0	13.7	13.5	13.9
Net commission income	12.1	12.2	10.6	10.8	11.3
Net income from financial items at fair value	0.9	0.3	0.5	1.9	1.5
IT income	5.2	4.5	3.6	3.7	3.2
Other operating income	0.9	0.2	0.2	0.2	0.6
Total income	32.9	31.2	28.5	30.1	30.6
Staff costs	-15.9	-14.8	-13.3	-14.7	-14.2
Other expenses	-7.7	-7.5	-6.7	-7.7	-6.4
Depreciation/amortisation	-1.6	-1.5	-1.5	-1.5	-1.5
Total expenses	-25.1	-23.8	-21.5	-23.8	-22.2
Profit before impairment losses	7.8	7.4	7.1	6.3	8.4
Impairment losses on loans and other					
commitments	-0.5	-1.0	-0.9	-1.7	-0.4
Net operating profit	7.4	6.3	6.2	4.6	8.0
Income taxes	-1.5	-1.4	-1.2	-1.1	-1.7
Profit for the period	5.9	4.9	5.0	3.5	6.3
Attributable to:					
Non-controlling interests	0.0	0.0	0.0	0.0	0.0
Shareholders in Bank of Åland Plc	5.9	4.9	5.0	3.5	6.3

# Summary balance sheet

Group	Note	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	
EUR M	_					
Assets						
Cash and balances with central banks		646	513	26	335	93
Debt securities eligible for refinancing with		·				
central banks		513	504	2	619	-17
Lending to credit institutions		114	201	-43	59	93
Lending to the public and public sector entities	10, 11	3,827	3,808	0	3,594	6
Shares and participations		1	1	-1	1	-58
Participations in associated companies		0	0	-6	0	
Derivative instruments	14	18	21	-12	24	-24
Intangible assets		17	16	6	11	45
Tangible assets		25	25	-1	24	5
Investment properties		0	0		0	-2
Current tax assets		0	0	57	1	-54
Deferred tax assets		5	5	0	4	13
Other assets		56	20		20	
Accrued income and prepayments		22	23	-4	22	1
Total assets		5,244	5,137	2	4,715	11
Liabilities						
Liabilities to credit institutions		236	219	8	285	-17
Liabilities to the public and public sector entities	12	3,019	3,028	0	2,734	10
Debt securities issued	12, 13	1,594	1,452	10	1,324	20
Derivative instruments	14	31	33	-6	19	60
Current tax liabilities		1	1	8	2	-59
Deferred tax liabilities		22	21	6	19	20
Other liabilities		44	96	-54	42	5
Provisions		1	0		0	
Accrued expenses and prepaid income		29	27	7	30	-5
Subordinated liabilities	12	37	39	-6	40	-8
Total liabilities		5,015	4,915	2	4,496	12
Equity capital and non-controlling interests						
Share capital		42	42	0	42	C
Share premium account		33	33		33	
Reserve fund		25	25		25	
Fair value reserve		1	1	2	2	-42
Own shares		0	0		0	
Unrestricted equity capital fund		26	26	2	26	3
Retained earnings		101	95	6	92	1C
Shareholders´ portion of equity capital		228	222	3	219	4
Non-controlling interests ´ portion of equity capita	al	0	0	-3	0	4
Total equity capital		228	222	3	219	4

# Statement of changes in equity capital

# Group

EUR M		Share premium account		0 0		Translation differance	Own shares		Retained earnings	Shareholders´ portion of equity capital	Non- controlling interests ' portion of equity capital	Total
Equity capital, Dec 31, 2015	41.5	32.7	25.1	-0.4	1.1	0.4	-0.1	25.0	87.4	212.9	0.0	212.9
Profit for the period									6.3	6.3		6.3
Other comprehensive												
income				0.0	1.1	-0.1			-1.8	-0.9		-0.9
Incentive programme	0.0						0.1	0.3	0.0	0.4		0.4
Share savings programme	0.1							0.4	0.1	0.6		0.6
Equity capital, Mar 31, 2016	41.6	32.7	25.1	-0.4	2.2	0.3	0.0	25.6	92.0	219.2	0.0	219.2
Profit for the period									13.4	13.4	0.0	13.4
Other comprehensive												
income				0.2	-0.5	-0.7			-1.4	-2.3		-2.3
Dividends paid									-9.2	-9.2		-9.2
Incentive programme										0.0		0.0
Share savings programme	0.1							0.3	0.3	0.7		0.7
Equity capital, Dec 31, 2016	41.7	32.7	25.1	-0.2	1.7	-0.4	0.0	26.0	95.1	221.8	0.0	221.8
Profit for the period									5.9	5.9	0.0	5.9
Other comprehensive												
income				0.1	-0.1	0.0			0.2	0.2		0.2
Incentive programme	0.0						0.0	0.1		0.1		0.1
Share savings programme	0.1							0.3	0.1	0.5		0.5
Equity capital, Mar 31, 2017	41.7	32.7	25.1	-0.1	1.7	-0.4	0.0	26.4	101.2	228.4	0.0	228.5

# Summary cash flow statement

Group	Jan-Mar 2017	Jan-Dec 2016	Jan-Mar 2016
EUR M			
Cash flow from operating activities			
Net operating profit	7.4	25.1	8.0
Adjustment for net operating profit items not affecting cash flow	2.1	17.9	3.9
Gains/losses from investing activities	0.0	0.5	0.0
Income taxes paid	-0.4	-2.0	-0.2
Changes in assets and liabilities in operating activities	25.0 34.	0 163.8 205	4 219.1 230.8
Cash flow from investing activities	-2.	2 -11.	6 -3.1
Cash flow from financing activities	97.	8 154.	7 -84.4
Exchange rate differences in cash and cash equivalents	0.	2 -2.	2 -0.2
Change in cash and cash equivalents	129.	7 346.	3 143.0
Cash and cash equivalents at beginning of period	579.	2 232.	9 232.9
Cash and cash equivalents at end of period	709.	o 579.	2 376.0
Change in cash and cash equivalents	129.	7 346.	3 143.0

# Notes to the consolidated Interim Report

#### 1. Corporate information

The Bank of Åland Plc (Ålandsbanken Abp) is a Finnish public limited company with its Head Office in Mariehamn. It is a commercial bank with a total of 13 offices. Through its subsidiary Crosskey Banking Solutions Ab Ltd, the Bank of Åland Group is also a supplier of modern banking computer systems for small and medium sized banks.

The Head Office of the Parent Company has the following address: Bank of Åland Plc Nygatan 2 AX-22100 Mariehamn, Åland, Finland

The shares of the Bank of Åland Plc are traded on the Nasdaq Helsinki Oy (Helsinki Stock exchange).

The Interim Report for the financial period January 1-March 31, 2017 was approved by the Board of Directors on April 24, 2017.

#### 2. Basis for preparation of the Interim Report and essential accounting principles

#### BASIS FOR PREPARATION OF THE INTERIM REPORT

This Interim Report for the period January 1–March 31, 2017 has been prepared in compliance with the International Financial Reporting Standards (IFRSs) and International Accounting Standards, IAS 34, "Interim Financial Reporting", which have been adopted by the European Union.

The Interim Report does not contain all information and notes required in annual financial statements and should be read together with the consolidated financial statements for the year ending December 31, 2016.

Tables show correct rounded-off figures on each line, but this does not mean that rounded-off figures add up to the correct total.

The impact on earnings of the divestment of businesses and strategic shareholdings, as well as restructuring expenses in connection with major organisational changes and discontinuation of business operations, are defined as nonrecurring items.

#### ESSENTIAL ACCOUNTING PRINCIPLES

The essential accounting principles used in preparing the Interim Report are the same as those used in preparing the financial statements for the year ending December 31, 2016.

#### ALTERNATIVE PERFORMANCE MEASURES

Alternative performance measures are financial metrics of historical or future earnings developments, financial position or cash flow that have not been defined in applicable accounting regulations (IFRSs) or capital requirement directives (CRD/CRR). The Bank of Åland uses alternative performance measures when they are relevant in order to monitor and describe the Bank's financial situation, to facilitate comparability between periods and to provide additional usable information to the readers of its financial reports. These measures are not necessarily comparable to similar financial metrics that are presented by other companies.

#### **COMING CHANGES**

Amendments to IFRS 2, "Share-based payments – Classification and measurement of share-based payment transactions" (has not yet been approved by the European Union and will be applied to accounting periods that begin on January 1, 2018 or later). The amendments clarify the reporting of a certain type of transactions and affect three areas: the measurement of share-based payments that are classified as cash-settled payments, payments settled with equity instruments where a part consists of withholding tax that has been subtracted and modifications of share-based payments from cash-settled to equity-settled. The Bank of Åland is still evaluating the impact of the amendments on the Group's financial reporting.

On July 24, 2014, the International Accounting Standards Board (IASB) published the standard IFRS 9, "Financial instruments", which will replace IAS 39, "Financial instruments: Recognition and Measurement". IFRS 9, "Financial instruments" includes a new model for classification and measurement of financial instruments, a forward-looking "expected loss" impairment model and simplified conditions for hedge accounting. In addition, hedge accounting will follow the Group's internal risk management strategies to a greater extent.

An evaluation of the effects on the Bank of Åland's accounting and reporting once IFRS 9 begins to be applied is under way. It is being conducted in project form (the IFRS 9 project). This project was initiated during the autumn of 2015 with a preliminary study. During 2016, the Bank of Åland has done further work on evaluating and implementing solutions. The Bank cannot yet estimate the quantitative effect of applying IFRS 9. As a result, only a qualitative description of its effects can be provided at present. The projected effects described below are based on the information that is known or estimated today.

The financial asset categories contained in IAS 39 are being replaced by three categories, with measurement taking place either at amortised cost, fair value reported under "Other comprehensive income" or fair value reported via the income statement ("profit and loss"). The classification into these three categories is based on a company's business model for the various holdings and the characteristics of the cash flows that result from the assets. A review of the Bank of Åland's loan and liquidity portfolios is currently being implemented, first in order to identify contractual clauses to ensure that all clauses are allowed in a "solely payments of principal and interest" (SPPI) lending transaction that passes the SPPI test, and second to identify applicable business models. The clauses that are identified are analysed on a random sampling basis. During the spring of 2017, the Bank will assess whether a clause passes or fails the SPPI test of loan cash flows. At present there is no indication that any clause would not pass the SPPI test, but it is too early to make a final assessment about this.

The Bank of Åland believes that it is mainly identification of business models that may have an effect on the Group's financing reports. It is currently analysing liquidity investments in terms of what business model(s) are used. A preliminary assessment indicates that in the future, there may be two portfolios with different purposes: one for the purpose of holding the investments to collect contractual cash flows, and one with another purpose. Even today, when applying IAS 39 the Bank of Åland has two categories for its liquidity portfolio. Depending on what business model is identified for the portfolio that is still being studied, IFRS may cause a change in reporting, beyond the change in the classification process that has been identified.

The new impairment model will require accounting for 12-month expected credit losses, from the date when the asset is first recognised. In case of a significant increase in credit risk, the impairment loss shall be equivalent to the credit losses that are expected to occur during the remaining life of the loan. To the greatest possible extent, the Bank of Åland intends to use the existing models and processes that are already being used for risk management and risk monitoring, in order to ensure that a uniform picture of the Bank is presented for risk and financial reporting purposes. The Bank of Åland will apply a credit rating model (PD x LGD x EAD) to the greatest possible extent, given data availability and importance. Data availability is currently being studied. Development of PD, LGD and EAD models has been under way since summer 2016 in order to ensure compliance with the principles of IFRS 9. Concurrently, development is under way of a model for estimating expected credit losses.

In addition, the Bank of Åland is working to identify the triggers that should be applied to assess whether a significant increase in credit risk has occurred, including PD developments, number of days in default, forbearance measures and other risk-increasing behaviour. Another focus area that the Bank of Åland is working with is to implement and improve existing and new processes including systems support to enable effect estimation and reporting of expected credit losses.

Among other things, the new hedge accounting rules simplify effectiveness testing and expand the scope of eligible hedging instruments and hedged items. The Bank of Åland has not yet decided whether to begin applying IFRS 9 or whether to continue applying IAS 39 for hedge accounting. During 2017, the Bank plans to evaluate the applicable alternatives for the Group, given the hedging strategies that are applied. Aspects that will be assessed in such an analysis are reporting (including volatility in the results), processes, documentation, effectiveness measurement and systems.

IFRS 9 has also resulted in changes in the disclosure requirements in IFRS 7, "Financial instruments: Disclosure" and in FINREP reporting to regulatory authorities, which will affect the disclosures that are provided. Analysis of the disclosure requirements in IFRS 7 and the EU's new financial reporting (FINREP) standards is currently under way, and the Bank has not yet finally determined the scale of effects of these changes.

The standard has been approved by the EU and will go into effect on January 1, 2018. The Bank of Åland will apply IFRS 9 from that date. During 2017, the Bank will continue to evaluate its impact on financial reporting, the consolidated balance sheet, the income statement and capital adequacy. The Bank has not yet been able to estimate its quantitative effects, but as they emerge in the course of the implementation project during 2017, these quantitative effects will be presented.

IFRS 15, "Revenue from contracts with customers". The new standard replaces the current IFRS revenue reporting standards: IAS 18 and IAS 11. The purpose of a new revenue standard is to have a single principle-based standard for all industries, which can replace existing standards and statements on revenue. According to IFRS 15, companies shall recognise revenue in an amount that reflects the compensation to which the company expects to be entitled in exchange for transferring goods or services to a customer. The revenue standard also includes expanded disclosure requirements. IFRS will go into effect on January 1, 2018, and earlier application is allowed. The European Commission approved the standard in 2016, Åland is still evaluating its impact on the Group's financial reports.

IFRS 16, "Leases (has not yet been approved by the EU and will be applied for accounting periods beginning January 1, 2019 or later): The new standard replaces the current IAS 17 standard and related interpretations. IFRS 16 requires lessees to report a lease liability and a "right-of-use" asset. This accounting model resembles the current treatment of financial leases according to IAS 17. There are two applicable exemptions: short-term leases running for 12 months or less or leases of "low value items", i.e. assets worth USD 5,000 or less. The lessor's accounting is essentially equivalent to the current treatment according to IAS 17. The Bank of Åland is still evaluating IFRS 16's impact on the Group's financial reports.

Other new and amended IRFSs to be applied in the future are not expected to have any significant effect on the Bank of Åland's financial reports. - Amended IFRS 11, "Joint arrangements: Accounting for acquisitions of interests in joint operations"

- Amended IAS 1, "Presentation of financial statements: Disclosure initiative". The amendment contains a clarification of the materiality concept, certain disclosure requirements etc.

- Amended IAS 7, "Statement of cash flows: Disclosure initiative (has not yet been approved by the EU). The amendment adds new disclosure requirements that will help users assess the financial effects of changes in cash flows from financial operations.

- Amended IAS 16 and IAS 38, "Clarification of acceptable methods of depreciation and amortisation"  $% \left( {\left| {{{\rm{AS}}} \right.} \right|_{\rm{AS}}} \right)$ 

- Amended IAS 19, "Employee benefits: Defined benefit plans – Employee contributions"

#### ESTIMATES AND JUDGEMENTS

Preparation of this Year-end Report in compliance with IFRSs requires the Company's Executive Team to make assessments, estimates and assumptions that affect the application of accounting principles and the recognised amounts of assets and liabilities, income and expenses as well as disclosures about commitments. Although these estimates are based on the best knowledge of the Executive Team on current events and measures, the actual outcome may diverge from the estimates.

#### 3. Segment report

The Bank of Åland Group reports operating segments in compliance with IFRS 8, which means that operating segments reflect the information that the Group's Executive Team receives.

"Private Banking" encompasses Private Banking operations in Åland, on the Finnish mainland and in Sweden. "Premium Banking" encompasses operations in all customer segments excluding private banking in Åland, on the Finnish mainland and in Sweden. "Asset Management" encompasses Ålandsbanken Fondbolag Ab and the Bank's institutional sales organisation. "IT" encompasses the subsidiary Crosskey Banking Solutions Ab Ltd including S-Crosskey Ab. "Corporate and Other" encompasses all central corporate units in the Group, including Treasury and the subsidiary Ab Compass Card Oy Ltd.

Group			Jan-Ma	ar 2017			
		Premium	Asset		Corporate		
EUR M	Banking	Banking Ma	•	IT	and Other	Eliminations	Total
Net interest income	6.9	5.8	0.0	0.0	1.2	0.0	13.9
Net commission income	6.9	3.1	2.3	0.0	-0.1	0.0	12.1
Net income from financial items							
at fair value	0.2	0.2	0.0	0.0	0.6	0.0	0.9
IT income				8.8		-3.6	5.2
Other income	0.0	0.0	0.0	0.1	1.5	-0.7	0.9
Total income	13.9	9.1	2.3	8.9	3.2	-4.3	32.9
Staff costs	-2.8	-1.8	-1.1	-4.3	-5.9	0.0	-15.9
Other expenses	-1.2	-1.0	-0.4	-3.0	-5.8	3.7	-7.7
Depreciation/amortisation	-0.1	-0.2	0.0	-0.9	-0.8	0.3	-1.6
Internal allocation of expenses	-4.7	-4.1	-0.3	0.0	9.1	0.0	0.0
Total expenses	-8.7	-7.0	-1.8	-8.2	-3.4	4.0	-25.1
Profit before impairment losses	5.2	2.0	0.4	0.7	-0.2	-0.3	7.8
Impairment losses on loans and							
other commitments	0.1	-0.5			-0.1		-0.5
Net operating profit	5.3	1.6	0.4	0.7	-0.3	-0.3	7.4
Income taxes	-1.1	-0.3	-0.1	-0.1	0.2		-1.5
Profit for the period attributable							
to shareholders	4.2	1.2	0.4	0.6	-0.1	-0.3	5.9
Business volume							
Lending to the public	1,699	2,114			35	-21	3,827
Deposits from the public	1,684	1,365	7		48	-9	3,095
Investment volume	2,616	493	4,005			-3,109	4,005
Risk exposure amount	632	634	11	44	275		1,596
Shareholder´s portion of allocated							
equity capital	71	89	1	11	57		228
Financial ratios etc.							
Return on equity after taxes,							
% (ROE)	23.3	5.5		20.9	-0.9		10.6
Expense/income ratio	0.63	0.77	0.81	0.92	1.06		0.76
Gross non-performing							
receivables > 90 days, %	0.01	1.18			4.89		0.70
Loan loss level, %	-0.02	0.09			0.79		0.05

Group							
	Private	Premium	Asset		Corporate		
EUR M	Banking	Banking	Management	IT	and Other	Eliminations	Tota
Net interest income	6.9	6.0	0.0	0.0	0.9	0.0	13.9
Net commission income	6.2	2.8	2.2	0.0	0.0	0.0	11.
Net income from financial items							
at fair value	0.1	0.1	0.0	0.0	1.2	0.1	1.5
IT income				7.0		-3.9	3.2
Other income	0.0	0.0	0.0	0.0	1.0	-0.4	0.6
Total income	13.3	9.0	2.3	7.0	3.1	-4.1	30.6
Staff costs	-2.8	-1.8	-1.2	-4.0	-4.4		-14.2
Other expenses	-1.4	-1.1	-0.5	-2.1	-5.1	3.8	-6.4
Depreciation/amortisation	0.0	-0.2	0.0	-0.8	-0.7	0.2	-1.5
Internal allocation of expenses	-4.4	-4.2	-0.3		8.8		0.0
Total expenses	-8.6	-7.2	-2.0	-6.9	-1.4	4.0	-22.2
Profit before impairment losses	4.7	1.8	0.2	0.1	1.7	-0.1	8.4
Impairment losses on loans and							
other commitments	0.0	-0.2			-0.2		-0.2
Net operating profit	4.7	1.6	0.2	0.1	1.5	-0.1	8.0
Income taxes	-1.0	-0.3	0.0	0.0	-0.3		-1.7
Profit for the period attributable							
to shareholders	3.7	1.3	0.2	0.1	1.2	-0.1	6.3
Business volume							
Lending to the public	1,578	1,991			47	-21	3,594
Deposits from the public	1,507	1,316	11		76	-14	2,896
Investment volume	2,460	372	3,959			-2,832	3,959
Risk exposure amount	659	611	3	44	225		1,542
Shareholder´s portion of allocated							
equity capital	68	88	2	10	51		219
Financial ratios etc.							
Return on equity after taxes,							
% (ROE)	21.4	5.7	47.3	3.5	10.2		11.7
Expense/income ratio	0.65	0.80	0.91	0.98	0.45		0.7
Gross non-performing							
receivables > 90 days, %	0.05	1.63			3.21		0.9
Loan loss level, %	0.00	0.05			1.88		0.0

#### 4. Changes in Group structure

There are no changes during the period to report.

#### 5. Net interest income

Group	Q1	Q4		Q1	%
	2017	2016		2016	
EUR M					
Lending to credit institutions and central bank	-0.2	-0.3	-25	-0.2	29
of which negative interest	-0.3	-0.5	-35	-0.3	11
Lending to the public	15.9	16.3	-2	17.1	-7
of which negative interest	0.0	0.0	-37	0.0	-76
Debt securities	0.2	0.2	17	0.3	-44
Derivatives	0.4	0.3	19	0.0	
Other interest income	0.0	0.0	-97	0.0	-63
Total interest income	16.2	16.4	-1	17.3	-6
of which negative interest	-0.3	-0.5	-35	-0.3	4
Liabilities to credit institutions and the public	-0.1	-0.2	-47	0.1	
of which negative interest	-0.1	-0.3	-51	0.0	
Liabilities to the public	1.0	1.2	-17	1.6	-39
of which negative interest	0.0	0.0		0.0	
Debt securities issued	0.9	1.0	-11	1.4	-37
of which negative interest	-0.1	0.0		0.0	
Subordinated liabilities	0.3	0.3	-4	0.2	3
Derivatives	0.4	0.3	8	0.1	
Other interest expenses	0.0	0.0	66	0.0	56
Total interest expenses	2.4	2.5	-7	3.4	-31
of which negative interest	-0.2	-0.3	-20	0.0	
Net interest income	13.9	14.0	-1	13.9	0
Interest margin, per cent	1.12	1.17		1.20	
Investment margin, per cent	1.09	1.15		1.17	

Interest from derivative instruments is recognised together with the item that they hedge within the framework of hedge accounting (fair value hedging and cash flow hedging) and the fair value option.

Interest margin is interest on interest-bearing assets divided by the average balance of liabilities. Average balance is calculated as the average of end-of-month figures for the period in question plus the opening balance for the period.

Investment margin is net interest income divided by the balance sheet total.

### 6. Net commission income

Group	Q1	Q4	%	Q1	%
Group	2017	2016		2016	70
EUR M					
Deposits	0.2	0.2	4	0.2	0
Lending	0.8	1.0	-20	1.1	-29
Payment intermediation	1.5	1.5	3	2.0	-24
Mutual fund commissions	5.2	5.6	-7	4.9	5
Management commissions	2.8	2.5	14	2.6	9
Securities commissions	3.3	3.3	1	2.8	20
Insurance commissions	0.0	0.0	-25	0.0	-39
Other commission income	0.8	0.7	7	0.6	29
Total commission income	14.6	14.7	-1	14.2	3
Payment commission expenses	-0.9	-0.9	6	-1.2	-22
Mutual fund commission expenses	-0.6	-0.6	-5	-0.6	-5
Management commission expenses	-0.2	-0.2	-33	-0.3	-41
Securities commission expenses	-0.6	-0.5	8	-0.5	20
Other commission expenses	-0.2	-0.2	5	-0.3	-15
Total commission expenses	-2.5	-2.5	0	-2.9	-12
Net commission income	12.1	12.2	-1	11.3	7

## 7. Net income from financial items at fair value

Group	Q1 2017	Q4 2016	%	Q1 2016	%
EUR M					
Valuation category fair value via the income statement ("profit and losses")					
Debt securities	0.0	-0.1	-27	0.0	
Shares and participations	0.0	0.0		0.0	
Derivative instruments	0.3	0.7	-60	-0.5	
Loan receivables	0.6	-0.5		0.2	
Valuation category fair value via the income statement ("profit and losses") Hedge accounting	0.8	0.1		-0.3	
of which hedging instruments	-3.4	-9.3	-63	6.1	
of which hedged item	3.0	8.7	-66	-5.8	
Hedge accounting	-0.4	-0.6	-33	0.3	
Net income from foreign exchange dealing	0.4	1.0	-56	0.8	-44
Net income from financial assets available for					
sale	0.0	-0.2	-100	0.7	
Total	0.9	0.3		1.5	-43

### 8. Other expenses

Group	Q1 2017	Q4 2016	%	Q1 2016	%
EUR M					
IT expenses (excluding information services)	3.2	3.1	3	2.7	18
Premises and property expenses	1.4	1.3	2	1.5	-9
Marketing expenses	0.6	0.6	-4	0.5	14
Information services	0.5	0.6	-4	0.6	-10
Staff-related expenses	0.6	0.7	-1	0.6	16
Travel expenses	0.3	0.4	-21	0.3	-8
Purchased services	0.5	0.6	-6	0.5	8
Deposit guarantee fee	0.0	0.0		0.0	61
Other expenses	1.6	2.1	-22	1.6	-1
Production for own use	-1.0	-1.7	-42	-1.9	-48
Total	7.8	7.5	3	6.4	21

### 9. Impairment losses on loans and other commitments

Group	Q1 2017	Q4 2016	%	Q1 2016	%
EUR M					
Impairment losses					
Actual losses for the period	0.1	3.1	-97	0.5	-78
Recoveries of actual losses	-0.1	-0.2	-67	-0.1	-5
Total	0.0	2.9	-99	0.4	-90
Specific provisions for individually valued receivables					
New and increased provisions	0.7	0.6	10	0.8	-17
Reversals of earlier provisions	-0.1	-0.1	15	-0.7	-84
Utilised for actual losses	0.0	-2.6	-100	-0.2	-100
Total	0.6	-2.1		-0.1	
Net provisions for the period, receivables					
valued by group	-0.1	0.2		0.1	
Net provisions for the period, interest					
receivable	0.0	0.0	-63	0.0	-94
Net Ioan losses	0.5	1.0	-57	0.4	9
Loan loss level, %	0.05	0.11		0.05	

### 10. Lending to the public and public sector by purpose

roup Mar 3		ar 31, 2017		Dec 31, 2016		Mar 31, 2016	
EUR M	Lending before provisions	Provisions	Lending after provisions	Lending after provisions		Lending after provisions	
Private individuals							
Home loans	1,931	-3	1,928	1,888	2	1,762	9
Securities and other investments	444	0	444	434	2	374	19
Business operations	135	-1	133	142	-6	134	-1
Other household purposes	196	-2	195	191	2	197	-1
Total, private individuals	2,706	-6	2,700	2,656	2	2,468	9
Companies							
Shipping	55	0	55	56	-3	59	-7
Wholesale and retail trade	39	-1	38	39	-2	42	-8
Housing operations	367	0	367	372	-1	289	27
Other real estate operations	231	-2	229	262	-13	331	-31
Financial and insurance operations	208	0	208	194	7	172	21
Hotel and restaurant operations	28	0	28	27	2	24	17
Other service operations	98	-3	95	97	-1	106	-10
Agriculture, forestry and fishing	10	0	10	12	-19	16	-38
Construction	36	0	36	33	8	31	14
Other industry and crafts	36	0	36	34	5	35	3
Total, companies	1,108	-7	1,101	1,127	-2	1,104	0
Public sector and non-profit organisations	26	0	26	25	2	22	15
Total, public sector and non-profit organisations	26	o	26	25	2	22	15
Total lending	3,840	-13	3,827	3,808	0	3,594	6

### 11. Doubtful receivables and impairment losses

Group	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	%
EUR M					
Gross doubtful receivables	27.8	21.7	28	28.4	-2
of which private individuals	9.2	8.1	14	9.9	-7
of which companies	18.6	13.6	36	18.5	0
Doubtful receivables as % of total	0.72	0.57	27	0.79	-8
Provisions for individually measured receivables	11.3	10.8	5	10.6	7
of which private individuals	4.6	4.1	14	4.0	16
of which companies	6.7	6.7	0	6.6	2
Net doubtful receivables	16.5	10.9	51	17.9	-8
Level of provisions for doubtful receivables, %	41	50	-18	37	10
Provisions for receivables measured by group	1.7	1.8	-8	1.3	25
of which private individuals	1.4	1.5	-9	1.2	15
of which companies	0.3	0.3	-3	0.1	
Total level of provisions for doubtful receivables, %	47	58	-19	42	12
Non-performing receivables > 90 days past due	26.9	28.2	-5	34.8	-23
of which private individuals	15.8	16.7	-5	15.2	4
of which companies	11.1	11.5	-3	19.6	-43
Provisions for individually measured receivables	-10.9	-10.3	5	-9.7	12
Carrying amount after taking individual provisions into					
account	16.1	17.8	-10	25.1	-36
Gross non-performing receivables > 90 days as % of total	0.70	0.74	-5	0.97	-27

## 12. Deposits from the public and public sector, including bonds and certificates of deposit issued

Group	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	
EUR M					
Deposit accounts from the public and public sector					
Sight deposits	2,795	2,782	0	2,542	10
Time deposits	225	246	-9	193	17
Total deposit accounts	3,019	3,028	ο	2,734	10
Certificates of deposit issued to the public <sup>1</sup>	23	18	30	82	-72
Index bonds (structured products)	16	16	-1	38	-59
Subordinate debentures	37	39	-6	40	-8
Total bonds and certificates of deposit	76	73	4	161	-53
Total deposits	3,095	3,100	0	2,896	7

1 This item does not include debt securities subscribed by credit institutions.

### 13. Debt securities issued

Group	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	%
EUR M					
Certificates of deposit	198	154	29	230	-14
Covered bonds	1,191	1,193	0	964	24
Senior non-covered bonds	189	89		92	
Index bonds (structured products)	16	16	-1	38	-59
Total	1,594	1,452	10	1,324	20

### 14. Derivative instruments

Group			Mar 31	, 2017			De	C 31, 201	6
UR M	Nominal amou Under 1 yr		over 5 yrs	Nominal amount	Positive market values	Negative market values	Nominal amount	Positive market values	Negative marke value
Derivatives for trading									
Interest-related contracts									
Interest rate swaps	45	21	50	116	2	4	90	2	4
Interest rate futures	6	0	0	6	0	0	8	0	C
Interest rate options - purchased	1	0	0	1	0	0	1	0	C
Interest rate options - sold	0	0	0	0	0	0	0	0	C
Currency-related contracts									
Currency forward contracts	294	0	0	294	1	1	338	1	2
Equity-related contracts									
Equity options - purchased	2	5	0	7	1	0	7	1	C
Equity options - written	2	2	0	4	0	1	4	0	
Other derivative contracts	20	0	0	20	0	0	20	0	C
Total	370	27	50	448	4	6	468	5	8
Derivatives for market value hedge									
Interest-related contracts									
Interest rate swaps	8	362	352	722	14	6	733	16	5
Total	8	362	352	722	14	6	733	16	5
Derivatives for cash flow hedge									
Interest-related contracts									
Interest rate and currency swaps	194	52	0	247	0	19	246	0	20
Total	194	52	0	247	0	19	246	0	20
Derivatives for hedging of net investment in foreign operations									
Currency-related contracts									
Currency swaps	52	0	0	52	0	0	48	0	1
Total	52	0	0	52	0	o	48	0	
Total derivative instruments of which cleared OTC	624	442	402	1,469	18	31	1,495	21	33
of which cleared by other means	9	270	292	571	3	7	535	4	6

#### 15. Financial instruments at fair value

Group		Mar 31, 2017		
EUR M				
		Measurement techniques based on		
	Instruments with		non-observable market	
	quoted prices	data	data	
	(Level 1)	(Level 2)	(Level 3)	Total
Debt securities eligible for refinancing				
with central banks	401			401
Lending to the public and public sector entities		65		65
Shares and participations	0	0	0	1
Derivative instruments	0	18		18
Total financial assets	401	84	0	485
Liabilities to the public and public sector entities		0		0
Debt securities issued		709		709
Derivative instruments	0	31		31
Subordinated liabilities		11		11
Total financial liabilities	0	751	0	751

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#### Dec 21 2016

EUR M				
		Measurement	Measurement	
	Instruments with	techniques based on	techniques based on non-observable market	
	quoted prices	data	data	
	(Level 1)	(Level 2)	(Level 3)	Total
Debt securities eligible for refinancing				
with central banks	414			414
Lending to the public and public sector entities		42		42
Shares and participations	0	0	0	1
Derivative instruments	0	21		21
Total financial assets	414	63	0	477
Liabilities to the public and public sector entities		0		0
Debt securities issued		712		712
Derivative instruments	0	33		33
Subordinated liabilities		13		13
Total financial liabilities	0	758	0	758

Financial instruments for which there is price information that is easily available and that represent actual and frequently occurring transactions are measured at current market price. For financial assets, the current purchase price is used. For financial liabilities, the current sale price is used. The current market price of groups of financial instruments that are managed on the basis of the Bank's net exposure to market risk equals the current market price that would be received or paid if the net position were divested.

In the case of financial assets for which reliable market price information is not available, fair value is determined with the help of measurement models. Such models may, for example, be based on price comparisons, present value estimates or option valuation theory, depending on the nature of the instrument. The models use incoming data in the form of market prices and other variables that are deemed to influence pricing. The models and incoming data on which the measurements are based are validated regularly to ensure that they are consistent with market practices and generally accepted financial theory.

#### The measurement hierarchy

Financial instruments that are measured according to quoted prices in an active market for identical assets/liabilities are categorised as Level 1.Financial instruments that are measured using measurement models that are, in all essential respects, based on market data are categorised as Level 2. Financial instruments that are measured with the help of models based on incoming data that cannot be verified with external market information are categorised in Level 3. These assets essentially consist of unlisted shares. Such holdings are generally measured as the Bank's portion of the net asset value of the company. Unlisted shares are essentially classified as available for sale. The changes in the value of these holdings are reported in "Other comprehensive income".

In the above tables, financial instruments measured at fair value have been classified with regard to how they have been measured and the degree of market data used in this measurement on closing day. If the classification on closing day has changed, compared to the classification at the end of the previous year, the instrument has been moved between the levels in the table. During the period, no instruments were moved between Levels 1 and 2.

Changes in Level 3 are presented in a separate table.

Change in Level 3 holdings	Jan-Mar 2017
EUR M	Shares and participations
Carrying amount on January 1	0.5
New purchases/reclassification	0.0
Divested/reached maturity during the year	0.0
Realised change of value in the income statement	0.0
Unrealised change of value in the income statement	0.0
Change in value recognised in "Other comprehensive	
income"	0.0
Carrying amount on December 31	0.5

#### 16. Off-balance sheet commitments

Group	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	%
EUR M					
Guarantees	43	12		20	
Unutilised overdraft limits	84	85	-2	74	13
Unutilised credit card limits	69	67	3	122	-43
Lines of credit	194	200	-3	183	6
Other commitments	26	50	-49	7	
Total	415	415	0	406	2

#### 17. Offsetting of financial assets and liabilities

Group	Ass	ets		Liabilities			
	Mar 31,	Dec 31,			Dec 31,		
	2017	2016		2017	2016	%	
EUR M			_				
Financial assets and liabilities covered by offsetting, netting or similar agreements							
Gross amount	18	21	-12	79	199	-60	
Offset amount							
Total	18	21	-12	79	199	-60	
Related amounts not offset							
Financial instruments, netting agreements	-16	-18	-11	-16	-19	-16	
Financial instruments, collateral				-11	-42	-73	
Cash, collateral	-2	-2	41	-39	-126	-69	
Total amounts not offset	-18	-19	-7	-66	-187	-65	
Net amount	0	2	-71	13	11	13	

The tables report financial instruments that were offset in the balance sheet in compliance with IAS 32 and those that were covered by legally binding master netting agreements or similar agreements not qualified for netting. The financial instruments consisted of derivatives, repurchase agreements (repos) and reverse repos, securities deposits and securities loans. Collateral consisted of financial instruments or cash received or paid for transactions covered by legally binding netting agreements or similar agreements that allow netting of obligations to counterparties in case of default. The value of the collateral was limited to the related amount recognised in the balance sheet, so the excess value of collateral is not included. Amounts not offset in the balance sheet are presented as a reduction in the carrying amount of financial assets or liabilities in order to recognise the net exposure of the asset and liability.

#### 18. Assets pledged

Group	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	%
EUR M					
Lending to credit institutions	50	135	-63	18	
Debt securities	164	167	-2	119	37
Loan receivables constituting collateral (cover pool) for covered bonds	1,665	1,665	0	1,542	8
Other assets pledged	3	3	24	3	16
Total	1,882	1,969	-4	1,682	12

### 19. Capital adequacy

Group	Mar 31, 2017	Dec 31, 2016		Mar 31, 2016	
EUR M					
Equity capital according to balance sheet	228.5	221.8	3	219.2	4
Foreseeable dividend	-11.9	-9.2	30	-11.5	3
Core Tier 1 capital before deductions	216.5	212.6	2	207.7	4
Intangible assets	-15.2	-14.3	6	-10.4	45
Tax assets due to future profitability offset against tax					
liabilities within same tax category	0.0	0.0		0.0	-100
Deduction of surplus value in pension assets	0.0	0.0		0.0	
Non-controlling interests	0.0	0.0	-3	0.0	4
Cash flow hedge	0.1	0.2	-60	0.4	-82
Further adjustments in value	-1.3	-1.3	0	0.0	
Expected losses according to IRB approach beyond					
recognised losses	-10.1	-11.2	-9	-5.1	100
Core Tier 1 capital	190.0	186.0	2	192.5	-1
Additional Tier 1 capital	0.0	0.0		0.0	
Tier 1 capital	190.0	186.0	2	192.5	-1
Supplementary capital instruments	18.7	19.1	-2	14.4	30
Supplementary capital	18.7	19.1	-2	14.4	30
Total capital base	208.7	205.2	2	206.9	1
Capital requirement for credit risk according to the IRB					
approach	47.3	47.8	-1	25.6	85
Capital requirement for credit risk according to	47.5	4710		2,00	
standardised approach	63.7	61.9	3	81.5	-22
Capital requirement for credit-worthiness adjustment	0.5.7	01.9	5	01.5	22
risk	0.4	1.2	-70	1.0	-65
Capital requirement for operational risk	16.2	15.2	7	15.2	7
Capital requirement	127.7	126.0	1	123.3	4
Capital ratios					
Core Tier 1 capital ratio, %	11.9	11.8		12.5	
Tier 1 capital ratio, %	11.9	11.8		12.5	
Total capital ratio, %	13.1	13.0		13.4	
Risk exposure amount	1,596	1,576	1	1,542	4
of which % comprising credit risk	87	87	0	87	
of which % comprising credit-worthiness					
adjustment risk	0	1	-70	1	
of which % comprising operational risk	13	12	6	12	

Requirements related to capital buffers, %	Mar 31, 2017	Dec 31, 2016	Mar 31, 2016
Total core Tier 1 capital requirements including buffer			
requirements	8.0	7.7	7.4
of which core Tier 1 capital requirement	4.5	4.5	4.5
of which capital conservation buffer requirement	2.5	2.5	2.5
of which countercyclical capital buffer requirement	1.0	0.7	0.4
Core Tier 1 capital available to be used as a buffer	11.9	11.8	12.5

Exposure category	

EUR M	Gross exposure	Exposure at default	Risk weight %	Risk exposure amount	Capital requirement
Credit risk according to the IRB approach					
Without own LGD estimates					
Companies - Miscellaneous large companies	201.9	166.7	50	86.1	6.9
Companies - Small and medium-sized companies	304.8	279.3	72	197.6	15.8
Companies - Special lending	9.6	9.6	77	4.8	0.4
Own LGD estimates					
Households with property as collateral (small and					
medium-sized companies)	116.8	116.4	36	34.8	2.8
Households with property as collateral (not small and					
medium-sized companies)	1,755.8	1,746.8	13	211.4	16.9
Households, other (small and medium-sized					
companies)	38.0	37.5	35	12.5	1.0
Households, other (not small and medium-sized					
companies)	284.6	258.2	16	44.4	3.6
Total exposures according to the IRB approach	2,711.6	2,614.5	23	591.6	47.3
Credit risk according to the standardised approach					
Exposure to sovereigns or central banks	726.3	763.3	0	0.0	0.0
Regional governments or local authorities	7.9	25.9	0	0.0	0.0
Public authorities	5.1	5.1	0	0.0	0.0
Multilateral development banks	53.6	53.6	0	0.0	0.0
International organisations	4.1	4.1	0	0.0	0.0
Exposure to institutions	200.3	191.8	22	42.7	3.4
Corporate exposures	562.6	348.6	91	318.7	25.5
Household exposures	185.8	57.7	73	42.1	3.4
Exposures with real property mortgages as collateral	912.9	907.1	34	308.1	24.7
Past due exposures	0.0	0.0	150	0.0	0.0
Items associated with especially high risk	0.2	0.2	150	0.4	0.0
Covered bonds	334.4	334.4	10	34.1	2.7
Collective investment companies (funds)	0.0	0.0	0.0	0.0	0.0
Equity exposures	0.6	0.6	100	0.6	0.0
Other items	84.2	84.2	59	49.9	4.0
Total exposures according to the standardised					
approach	3,078.1	2,776.6	29	796.7	63.7
Total risk exposure amount, credit risk	5,789.6	5,391.1	26	1,388.3	111.1

		c 31, 2016			
EUR M	Gross exposure	Exposure at default	Risk weight %	Risk exposure amount	Capita requiremer
Credit risk according to the IRB approach					
Without own LGD estimates					
Companies - Miscellaneous large companies	168.8	148.7	50	74.6	6.0
Companies - Small and medium-sized companies	305.8	279.2	72	201.0	16.
Companies - Special lending	10.7	10.7	77	8.2	0.
Own LGD estimates					
Households with property as collateral (small and					
medium-sized companies)	119.0	117.9	36	38.5	3-
Households with property as collateral (not small and					
medium-sized companies)	1,751.3	1,742.5	13	220.5	17.
Households, other (small and medium-sized					
companies)	40.5	40.0	35	13.9	1
Households, other (not small and medium-sized					
companies)	278.7	252.8	16	41.0	3
Credit risk according to the standardised approach Exposure to sovereigns or central banks <sup>1</sup>	572.0	609.4	0		
· · · ·	572.0	609.4	0		
	0			0.0	
Regional governments or local authorities	8.1	25.3	0	0.0	0.
Public authorities	5.1	5.1	0	0.0	0. 0.
Public authorities Multilateral development banks	5.1 53.5	5.1 53.6	0	0.0 0.0 0.0	0. 0. 0.
Public authorities Multilateral development banks International organisations	5.1 53.5 4.1	5.1 53.6 4.1	0 0 0	0.0 0.0 0.0 0.0	0. 0. 0.
Public authorities Multilateral development banks International organisations Exposure to institutions	5.1 53.5 4.1 306.0	5.1 53.6 4.1 302.9	0 0 0 23	0.0 0.0 0.0 0.0 69.1	0. 0. 0. 5.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures	5.1 53.5 4.1 306.0 498.3	5.1 53.6 4.1 302.9 288.7	0 0 0 23 100	0.0 0.0 0.0 69.1 288.3	0. 0. 0. 5. 23
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures	5.1 53.5 4.1 306.0 498.3 185.4	5.1 53.6 4.1 302.9 288.7 59.0	0 0 0 23	0.0 0.0 0.0 0.0 69.1	0. 0. 0. 5. 23
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral	5.1 53.5 4.1 306.0 498.3	5.1 53.6 4.1 302.9 288.7	0 0 0 23 100	0.0 0.0 0.0 69.1 288.3	0. 0. 0. 5 23 3
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures	5.1 53.5 4.1 306.0 498.3 185.4	5.1 53.6 4.1 302.9 288.7 59.0	0 0 23 100 73	0.0 0.0 0.0 69.1 288.3 43.2	0. 0. 0. 5. 23 3. 23.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk	5.1 53.5 4.1 306.0 498.3 185.4 869.0	5.1 53.6 4.1 302.9 288.7 59.0 860.4	0 0 23 100 73 34	0.0 0.0 0.0 69.1 288.3 43.2 293.0	0. 0. 0. 5. 23 23. 0
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk Covered bonds	5.1 53.5 4.1 306.0 498.3 185.4 869.0 1.1	5.1 53.6 4.1 302.9 288.7 59.0 860.4 1.1	0 0 23 100 73 34 101	0.0 0.0 0.0 69.1 288.3 43.2 293.0 1.1	0. 0. 0. 5. 23 3. 23. 0 0.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk	5.1 53.5 4.1 306.0 498.3 185.4 869.0 1.1 0.3	5.1 53.6 4.1 302.9 288.7 59.0 860.4 1.1 0.3	0 0 23 100 73 34 101 150	0.0 0.0 0.0 69.1 288.3 43.2 293.0 1.1 0.5	0. 0. 0. 5. 23 3. 23. 0 0. 0.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk Covered bonds Collective investment companies (funds) Equity exposures	5.1 53.5 4.1 306.0 498.3 185.4 869.0 1.1 0.3 333.0	5.1 53.6 4.1 302.9 288.7 59.0 860.4 1.1 0.3 333.0	0 0 23 100 73 34 101 150 10	0.0 0.0 0.0 69.1 288.3 43.2 293.0 1.1 0.5 33.3	0. 0. 0. 23 23 3. 23. 0 0. 0. 22 0.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk Covered bonds Collective investment companies (funds) Equity exposures Other items	5.1 53.5 4.1 306.0 498.3 185.4 869.0 1.1 0.3 333.0 0.0	5.1 53.6 4.1 302.9 288.7 59.0 860.4 1.1 0.3 333.0 0.0	0 0 23 100 73 34 101 150 10 0	0.0 0.0 0.0 69.1 288.3 43.2 293.0 1.1 0.5 33.3 0.0	0. 0. 0. 23 3. 23. 0. 0. 2. 0. 0. 0.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk Covered bonds Collective investment companies (funds) Equity exposures	5.1 53.5 4.1 306.0 498.3 185.4 869.0 1.1 0.3 333.0 0.0 0.6	5.1 53.6 4.1 302.9 288.7 59.0 860.4 1.1 0.3 333.0 0.0 0.6	0 0 23 100 73 34 101 150 10 0 100	0.0 0.0 0.0 69.1 288.3 43.2 293.0 1.1 0.5 33.3 0.0 0.6	0. 0. 0. 5. 23 3. 23. 0 0. 0. 0. 0.
Public authorities Multilateral development banks International organisations Exposure to institutions Corporate exposures Household exposures Exposures with real property mortgages as collateral Past due exposures Items associated with especially high risk Covered bonds Collective investment companies (funds) Equity exposures Other items	5.1 53.5 4.1 306.0 498.3 185.4 869.0 1.1 0.3 333.0 0.0 0.6	5.1 53.6 4.1 302.9 288.7 59.0 860.4 1.1 0.3 333.0 0.0 0.6	0 0 23 100 73 34 101 150 10 0 100	0.0 0.0 0.0 69.1 288.3 43.2 293.0 1.1 0.5 33.3 0.0 0.6	0.0 0.0 0.0 5. 23. 23. 23. 0. 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.

Capital requirement according to transitional rules for Basel 1 floor	Mar 31, 2017	Dec 31, 2016	%	Mar 31, 2016	%
EUR M					
Capital requirement adjusted according to Basel 1 floor rule	128.5	126.0	2	126.3	2
Capital base according to Basel 1	218.8	216.4	1	212.0	3
Surplus capital according to transitional rules for Basel 1 floor	90.3	90.3	0	85.7	5
Ratio of capital base to capital requirement according to Basel 1 floor, %	170.3	171.7	-1	167.8	1
Leverage ratio	Mar 31, 2017	Dec 31, 2016	%	Mar 31, 2016	%
EUR M					
Tier 1 capital	190.0	186.0	2	192.5	-1
Total exposure measure	5,324.4	5,232.9	2	4,868.8	9
of which balance sheet items	5,221.9	5,120.5	2	4,705.0	11
of which off-balance sheet items	102.5	112.4	-9	163.8	-37
Leverage ratio, %	3.6	3.6	0	4.0	-10

The leverage ratio is calculated according to the situation at the end of the period. Tier 1 capital includes earnings for the period.

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TRANSLATION

# Report on review of the interim report of Bank of Åland Plc as of and for the three-month period ending March 31, 2017

To the Board of Directors of Bank of Åland Plc

### Introduction

We have reviewed the summary balance sheet as of March 31, 2017 and the related summary income statement, summary statement of other comprehensive income, statement of changes in equity capital and summary cash flow statement of the Bank of Åland Group for the three-month period then ended, as well as other explanatory notes to the consolidated financial statements. The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of this interim financial information in accordance with IAS 34 Interim Financial Reporting and other Finnish rules and regulations governing the preparation of interim reports. We will express our conclusion on the interim report based on our review.

### Scope of review

We conducted our review in accordance with the Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the standards on auditing and other generally accepted auditing practices and consequently does not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report, in all material respects, is not prepared in accordance with IAS 34 Interim Financial Reporting and other applicable rules and regulations governing interim financial reporting preparation in Finland.

Helsinki, April 25, 2017

Marcus Tötterman Authorised Public Accountant, KHT Mari Suomela J Authorised Public Accountant, KHT A

Jessica Björkgren Authorised Public Accountant, HT